

| <u>Location</u> | <u>Base Price</u> | <u>Loan Amount</u> | <u>Down Payment</u> | <u>Total All-In *</u> | <u>%</u> | <u>Median HHI</u> |
|-----------------|-------------------|--------------------|---------------------|-----------------------|----------|-------------------|
| Bakersfield | \$7,869,986 | \$6,903,496 | \$966,490 | \$1,057,406 | 13.44% | \$28,077 |
| Castro Valley | \$7,088,277 | \$6,217,786 | \$870,491 | \$957,498 | 13.51% | \$65,614 |
| El Cajon | \$6,775,675 | \$5,943,575 | \$832,100 | \$917,544 | 13.54% | \$41,929 |
| Escondido | \$4,695,200 | \$4,118,596 | \$576,604 | \$651,645 | 13.88% | \$72,772 |
| Folsom | \$4,870,914 | \$4,272,731 | \$598,183 | \$674,103 | 13.84% | \$82,635 |
| Fresno | \$3,727,441 | \$3,269,685 | \$457,756 | \$527,959 | 14.16% | \$72,526 |
| Inglewood | \$6,815,386 | \$5,978,408 | \$836,978 | \$922,620 | 13.54% | \$33,737 |
| Kingsburg | \$2,954,067 | \$2,591,287 | \$362,780 | \$429,116 | 14.53% | \$43,800 |
| Paso Robles | \$5,078,616 | \$4,454,926 | \$623,690 | \$700,649 | 13.80% | \$47,649 |
| Pismo Beach | \$4,052,108 | \$3,554,480 | \$497,628 | \$569,454 | 14.05% | \$61,234 |
| Porterville | \$3,449,317 | \$3,025,716 | \$423,601 | \$492,413 | 14.28% | \$33,359 |
| Roseville | \$3,967,050 | \$3,479,869 | \$487,181 | \$558,582 | 14.08% | \$70,151 |
| Sacramento | \$4,456,225 | \$3,908,970 | \$547,255 | \$621,102 | 13.94% | \$42,341 |
| San Jose | \$5,599,344 | \$4,911,705 | \$687,639 | \$767,201 | 13.70% | \$83,168 |
| San Ramon | \$7,377,735 | \$6,471,697 | \$906,038 | \$994,492 | 13.48% | \$106,009 |
| San Ysidro | \$6,784,245 | \$5,951,092 | \$833,153 | \$918,640 | 13.54% | \$28,306 |
| Tracy | \$3,393,694 | \$2,976,925 | \$416,769 | \$485,304 | 14.30% | \$66,915 |
| Turlock | \$3,480,930 | \$3,053,447 | \$427,483 | \$496,453 | 14.26% | \$37,327 |
| Ukiah | \$3,838,418 | \$3,367,033 | \$471,385 | \$542,143 | 14.12% | \$41,873 |
| Upland | \$5,526,631 | \$4,847,922 | \$678,709 | \$757,908 | 13.71% | \$44,289 |

**This comprehensive pricing includes buyers closing costs; buyers legal; qualified intermediary (E.A.T) fees.*